

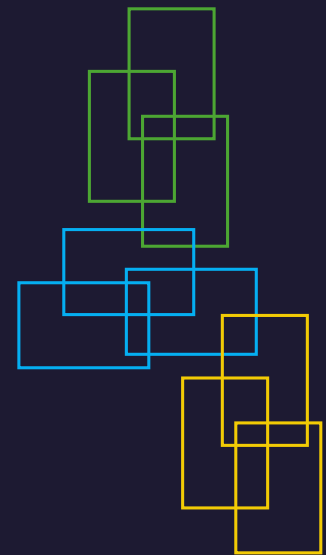
DWIC MAIN STAGE AGENDA 2024



# DUBAI WORLD INSURANCE CONGRESS 2024

the  
place  
to do  
business

ATLANTIS, THE PALM  
29 & 30 APRIL



HOSTED AND ORGANISED BY:



A LEADING GLOBAL  
FINANCIAL CENTRE  
SINCE 2004

DIFC



[globalreinsurance.com](http://globalreinsurance.com)

OPENING PLENARY | MONDAY 29 APRIL | 10:00 TO 12:00 | SILK BALLROOM

## WELCOME FROM THE CONFERENCE CHAIR

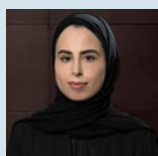
10:00 WELCOME | **DAVID BENYON** | CONFERENCE CHAIR | GLOBAL REINSURANCE



David Benyon is the editor of Global Reinsurance and is the founder and editor of The Political Risk Podcast, a geopolitics podcast for decision makers in specialty insurance markets, reinsurance and beyond. He is a freelance journalist who primarily writes about risk and re/insurance markets. His podcast links this experience with passions for history and foreign affairs. David is also a maritime reservist and a War Studies and History graduate of King's College London.

## WELCOME ADDRESS

10:05 OPENING KEYNOTE | **ALYA AL ZAROUNI** | CHIEF OPERATING OFFICER | DUBAI INTERNATIONAL FINANCIAL CENTRE AUTHORITY



In her role as Chief Operating Officer, Alya Al Zarouni oversees a number of internal functions, including Information Technology, Procurement, Administration, Corporate Development, Government Relations, Government and Registry Services. Her prime objective is to ensure DIFC Authority's internal operations are well aligned to support the delivery of the 2024 Strategy and objectives.

## FINDING CLARITY IN CHAOS: FROM UNCERTAINTY TO OPPORTUNITY

The re/insurance industry is at a pivotal moment: economic, technological, political and environmental shifts represent significant challenges; the interconnected global ecosystem simultaneously represents enormous emerging opportunities. How the industry responds, including through collaboration, innovation and adaptation, will be crucial.

- Understanding the regional risk landscape • Challenges faced in the global risk outlook
- Innovative responses - cyber & AI, geopolitics, collaboration

10:15 INTERNATIONAL KEYNOTE | **VICKY CARTER** | CHAIRMAN, GLOBAL CAPITAL SOLUTIONS, INTERNATIONAL | **GUY CARPENTER**



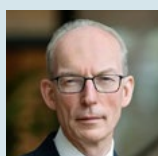
Victoria (Vicky) Carter is Chairman of Global Capital Solutions, International for Guy Carpenter & Company Ltd. She is a key member of the Guy Carpenter leadership team, responsible for driving new business production across the firm's global operations and a member of the firm's Executive Committee.

## IMPORTANCE OF CONSISTENCY AND INNOVATION IN INSURANCE

Insurance is essential to our economic prosperity and growth and is becoming increasingly relevant as we navigate an ever-changing and uncertain world. Now more than ever before, consistency and innovation are the twin engines that propel this industry forward.

- Insurance in an uncertain world - increasing relevance • Why consistency matters • Why innovation matters • The non-negotiable investments

10:45 INTERNATIONAL KEYNOTE | **ANDREW HORTON** | GROUP CHIEF EXECUTIVE OFFICER | QBE



Andrew joined QBE as Group Chief Executive Officer in September 2021. He was previously the CEO, and before that the Finance Director, of Beazley Group, a specialist insurer based in the United Kingdom with operations in Europe, the United States and Asia. Prior to this, he held various senior finance roles in ING, NatWest and Lloyds Bank.

## MONDAY 29 APRIL - VIEW FROM THE TOP

TIME	PLACE	TOPIC
11:15	SILK BALLROOM	<p><b>INTERNATIONAL PANEL</b></p> <p>The reinsurance market in 2024 is perhaps the most bracing in the sector's history. Reinsurers have strong reasons to be bullish after a firm 1/1 that built on last year's heady premium gains. But as the market courts admirers among would-be investors, and capacity looks to deploy into areas of attractive rate, old hands in the market are closely watching a range of interconnected risks and challenges, from embracing innovation and fostering talent, to an unpredictable risk outlook and fast-emerging technologies. This panel debate will focus on how the industry can address the challenges and shape them from risks into opportunities.</p> <ul style="list-style-type: none"> <li>• Attracting Investment</li> <li>• Capacity, capacity, capacity</li> <li>• Embracing Innovation</li> <li>• Nurturing Artificial Intelligence</li> <li>• Navigating risks</li> <li>• Fostering talent</li> </ul>

**GRACITA AOA-DE GRACIA****ASSISTANT VICE PRESIDENT - INSURANCE & REINSURANCE, DUBAI INTERNATIONAL FINANCIAL CENTRE (DIFC)**

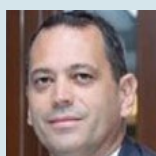
The Dubai International Financial Centre (DIFC) is the leading financial hub for the Middle East, Africa and South Asia, providing a world-class platform connecting the region's markets with the economies of Europe, Asia and the Americas. Gracita's role within the Business Development Department of the DIFC Authority is to contribute to the growth of the DIFC and execute its 2024 Strategy by developing and managing its insurance and reinsurance market in line with the Dubai Vision of a global business hub.

**VICKY CARTER****CHAIRMAN, GLOBAL CAPITAL SOLUTIONS, INTERNATIONAL GUY CARPENTER**

Victoria (Vicky) is a key member of the Guy Carpenter leadership team, responsible for driving new business production across the firm's global operations and a member of the firm's Executive Committee.

**FARID CHEDID****CHAIRMAN, CHEDID CAPITAL HOLDING**


Starting with the launch of the group in 1998, Farid Chedid embarked on a two-decade journey, building a leading insurance and reinsurance powerhouse that operates across Europe, the Middle East, Africa and South Asia. Chedid Re, one of its subsidiaries, is recognised among the top 20 reinsurance brokers worldwide and a registered Lloyd's broker. Chedid Capital Holding today includes Chedid Re, Chedid Insurance Brokers Network, Ascoma and Chedid Corporate Solutions, among others, and counts more than 1,600 employees across 64 subsidiaries.

**LAURENT LEMAIRE****FOUNDER & CEO, ELSECO**

Elseco is the underwriting specialist for high-technology risks within the aviation, energy and space insurance sectors. Through continual product innovation, data-centric insights and a curiosity led approach, Elseco aims to set the benchmark in every sector in which it operates.

**CHRIS MACKINNON****DEPUTY REGIONAL DIRECTOR, ASIA PACIFIC MIDDLE EAST & AFRICA, LLOYD'S**

Chris Mackinnon is an industry veteran with an international career that spans over three decades. He has worked at Lloyd's for nine years, primarily serving as Regional Head of Australia & New Zealand, and Lloyd's General Representative in Australia. Lloyd's has announced that Chris is set to become its regional director for Asia Pacific Middle East and Africa following Ian Ferguson's retirement at the end of 2024.

**DRAGONS' DEN HOSTED BY** 

10:00	WELCOME	DAVID BENYON	CONFERENCE CHAIR	GLOBAL REINSURANCE
10:05	INTRO TO LLOYD'S	CHRIS MACKINNON	DEPUTY REGIONAL DIRECTOR, ASIA PACIFIC MIDDLE EAST & AFRICA	LLOYD'S
10:10	INTRO TO LLOYD'S LAB	ROSIE DENÉE	SENIOR MANAGER	LLOYD'S



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As a visionary leader of the Lloyd's Lab, Rosie Denée has propelled it to international acclaim, positioning it as a pioneering Insurtech Accelerator. Under her guidance, the program is poised to launch its twelfth cohort, a testament to her unwavering commitment to fostering innovation.

**THE DRAGONS**

VICKY CARTER	CHAIRMAN, GLOBAL CAPITAL SOLUTIONS, INTERNATIONAL	GUY CARPENTER
STEVE GOTZ	HEAD OF CORPORATE INNOVATION	DIFC INNOVATION HUB
MOHAMED SHARAF	CHIEF OPERATING OFFICER	INVESTMENT ATTRACTION DUBAI ECONOMIC DEVELOPMENT CORPORATION [DEDC]



Victoria (Vicky) Carter is Chairman of Global Capital Solutions, International for Guy Carpenter & Company Ltd. She is a key member of the Guy Carpenter leadership team, responsible for driving new business production across the firm's global operations and a member of the firm's Executive Committee.



Steve Gotz is the Head of Business at DIFC Innovation Hub. His team advises clients on how to navigate near-term disruptions, embrace emerging technologies, and build more resilient institutions. Over the course of his career, Steve has built and invested in FinTech innovations, launched startups in collaboration with large corporations, and served as Founding Director of the Design and Innovation Lab at Trinity College Dublin, a government funded research center developing leading-edge AI & ML.



As the economic development arm of Dubai, DEDC's mandate is in line with the Dubai Economic Agenda, D33 to further consolidate Dubai's position as one of the top three global cities. Mohamed Sharaf is responsible for promoting economic growth through attraction of Foreign Direct Investment and world class talent to the economy as envisioned under the D33 Agenda.

MAIN STAGE SESSION | TUESDAY 30 APRIL | 10AM TO 11AM | SPICE BALLROOM

## THE '5 IN 5' PITCH



Cyntegra's patented Recovery Operating System enables organizations to avoid the potentially catastrophic disruption and associated costs of ransomware and disruptive malware attacks by enabling end users to fully restore a compromised system to its familiar and functional preattack state in minutes.



**MARIA VACHINO**  
CO FOUNDER



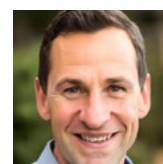
Aquinsure is an innovative aquacultural technology company with the vision of improving aquacultural efficiency and sustainability and the initial team of the company is a joint group of acoustic researchers, aquacultural experts and insurance actuaries. They utilise sonar to provide parametric insurance policies.



**ERIC LI**  
CHIEF EXECUTIVE



Phinsys has built a platform of software tools to optimise and automate the finance function of insurance businesses, improving their financial accounting, regulatory reporting and analytical processes. The company works with a wide range of insurance organisations across the UK, Europe, US, Bermuda, and Lloyd's insurance markets.



**STUART CONIBEAR**  
COMMERCIAL DIRECTOR



Loro's platform enables insurers or MGAs to quickly create, customize, and deploy specialty insurance products without any upfront investment. Additionally, Loro's solution is completely free for the first \$100,000 GWP every year, providing unmatched accessibility and affordability.



**PETER TILBROOK**  
CEO



Supercede is an e-trading and ecosystem platform built to support the facilitation of any reinsurance deal. Supercede works across the reinsurance value chain, offering services to cedents, brokers and reinsurers. It helps cedents with data preparation, connects brokers with a global network of reinsurance underwriters, and offers reinsurers the ability to search for risks that map their appetite.



**TOM SPIER**  
HEAD OF COMMERCIAL

DRAGONS' DEN HOSTED BY

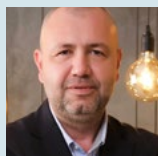


**MAIN STAGE SESSION | TUESDAY 30 APRIL | 10AM TO 12PM | SPICE BALLROOM**
**TÜRKİYE INSURANCE MARKET OUTLOOK AND OPPORTUNITIES**
**11:15 WELCOME | DAVID BENYON | CONFERENCE CHAIR | GLOBAL REINSURANCE**

The session will provide a comprehensive analysis of the current state and future prospects of the insurance industry in Türkiye. Panelists will discuss key trends, and emerging opportunities within the market. Attendees will gain insights into potential growth areas, challenges, and strategies for navigating the evolving landscape. The symposium serves as a platform for industry stakeholders to exchange ideas, foster collaboration, and drive innovation within the Turkish insurance sector.

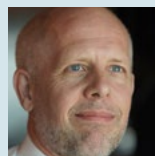
- Current market status, GWP growth and future growth potentials
- Earthquake risks and Türkiye's experience post Maras earthquake and lessons learned
- Emerging trends and new customer preferences
- Distribution channels and increasing the role of brokers in an agency dominated market
- Global market integration of Türkiye and reinsurance capacity requirements in order to sustain the fast growth

THE PANEL 11:20 - 12:15	CENK ECEVIT	OWNER	ECB INSURANCE BROKERS
	UGUR GULEN	CEO	AK INSURANCE COMPANY
	PHIL STORY	CHAIRMAN	DIFC INSURANCE ASSOCIATION
	ATINC YIMAZ	REGIONAL CEO	HOWDEN TÜRKİYE & CENTRAL ASIA



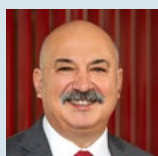
**CENK ECEVIT, OWNER, ECB INSURANCE BROKERS CHAIRMAN OF TÜRKİYE INSURANCE BROKERS ASSOCIATION**

Starting his career in 1996 at Ece Sigorta Aracılık Hizmetleri A.Ş., his family's insurance agency, Cenk Ecevit became a founding partner of ECB Sigorta ve Reasürans Brokerliği A.Ş. in 1999. He has been serving as the General Manager and Managing Partner at ECB Sigorta ve Reasürans Brokerliği A.Ş. for 15 years. Additionally, he is a partner in an insurance consultancy firm in Dubai, UAE, and an MGA company in Florida, USA.



**PHIL STORY, SENIOR EXECUTIVE OFFICER FOR ITA (MIDDLE EAST) CHAIRMAN OF DIFC INSURANCE ASSOCIATION**

Phil Story is the Senior Executive Officer and Head of Distribution for Investors Trust Assurance in the EMEA region. He joined Investor Trust in July 2014 to build the distribution network for Investors Trust Assurance in the EMEA and India regions. He brings over 30 years of experience in the global insurance markets, from the UK to the Middle East, Asia and Africa. He is also the Chairman of the DIFC Insurance Association, a community of over 40 companies that supports insurance professionals committed to shaping a prosperous and sustainable insurance market in the DIFC, UAE and beyond.



**UĞUR GÜLEN, CEO, AK INSURANCE COMPANY CHAIRMAN OF TÜRKİYE INSURERS AND REINSURERS ASSOCIATION**

Uğur Gülen took his undergraduate and masters degree at the Department of Industrial Engineering at Middle East Technical University. He began his career in 1991 and worked at various positions at Interbank, Denizbank, Ak Internet and MNG Bank. During 2004-2009. He served at AK Emeklilik A.Ş. ve AvivaSA Emeklilik ve Hayat A.Ş. as the Assistant General Manager. He has been assigned as the General Manager and a Board member at Aksigorta since May 2009. In addition to his current duties, he was elected President of the Association of Insurance, Reinsurance and Pension Companies of Türkiye in September 2023.



**ATINC YILMAZ, REGIONAL CEO, HOWDEN TÜRKİYE & CENTRAL ASIA BOARD MEMBER OF TÜRKİYE INSURANCE BROKERS ASSOCIATION**

In August 2017, Atinc Yılmaz was appointed Regional CEO of Howden TMEA, in charge of Turkey, The Middle East and Africa regions. Under his leadership over the course of 5 years, the Howden TMEA business experienced significant growth. The team grew from 60+ people to 500+, and the number of offices expanded from 2 to 12. Starting from October 1, 2023, Atinc has taken on a new mission to help grow Howden's Europe Region as the Regional CEO for Turkey & Central Asian Countries. He has also become a part of Howden Europe Excom.